



REPÚBLICA ORIENTAL DEL URUGUAY
MINISTRY OF ECONOMY AND FINANCE

DEBT MANAGEMENT UNIT

AUGUST 2013

<http://deuda.mef.gub.uy>

Transaction Timetable, New Issue & Cash Tender

Date	Event
(T) [Announcement]	Announce New Issue & Tender Offer (8:00 am) Price New Issue (on or before 4:00 pm) Tender Expiration (4:00 pm)
(T+1)	Acceptance of Tender Offers & Announcement of Tender Results (prior to 7:30 am or asap thereafter)
(T+4)	Tender Offer Settlement
(T+5)	New Issue Settlement

Target Bonds, Cash Tender

Security	Amount Outstanding	Tender Price
US\$ 7.500% due March 2015	US\$ 166.8 million	
US\$ 9.250% due May 2017	US\$ 96.0 million	
US\$ 8.000% due November 2022	US\$ 1,232.3 million	
US\$ 6.875% due September 2025	US\$ 391.9 million	

- **If you are a current holder of one or more of the Target Bonds, please contact one of the Dealer Managers where you hold an account**
- **Holder have the option to submit an equivalent-sized Indication of Interest for the New Bonds with their order – these orders will be accepted before any other Tender Offers**
- **Acceptance of Orders will be determined by Uruguay in its sole discretion**

New Issue Term Sheet

Issuer	Republica Oriental del Uruguay
Format	SEC Registered
Issuance Ratings	Baa3 (pos) / BBB- (stable) / BBB- (stable)
Offering Size	Benchmark
Final Maturity	[August] 2024
Amortization	Three equal annual amortizations commencing on [August] 2022
Issue Denominations	Minimum denominations of US\$ 1 and integral multiples of US\$ 1 in excess thereof
Use of Proceeds	General corporate purposes of the government, including financial investment and the refinancing, repurchase or retiring of domestic and external indebtedness. This later includes, in particular, the purchase price for certain outstanding bonds of Uruguay, which Uruguay may purchase pursuant to its concurrently-announced offer to purchase.
Listing / Trading	Luxembourg Stock Exchange / Euro MTF
Governing Law	State of New York
Timing	Pricing: Intraday, Settlement: T+5
Joint Bookrunners & Dealer Managers	Deutsche Bank Securities / HSBC Securities (USA) Inc.
Billing & Delivery Bank	HSBC Securities (USA) Inc.

Note: Subject to market conditions, Uruguay reserves the right to increase the aggregate principal amount of the Bonds by up to 10% of the Bonds offered during Asian market hours the day after pricing. Such additional Bonds may be sold at a price to the public that is higher than or equal to (but not less than) the price offered to the public in the US.

Uruguay at glance

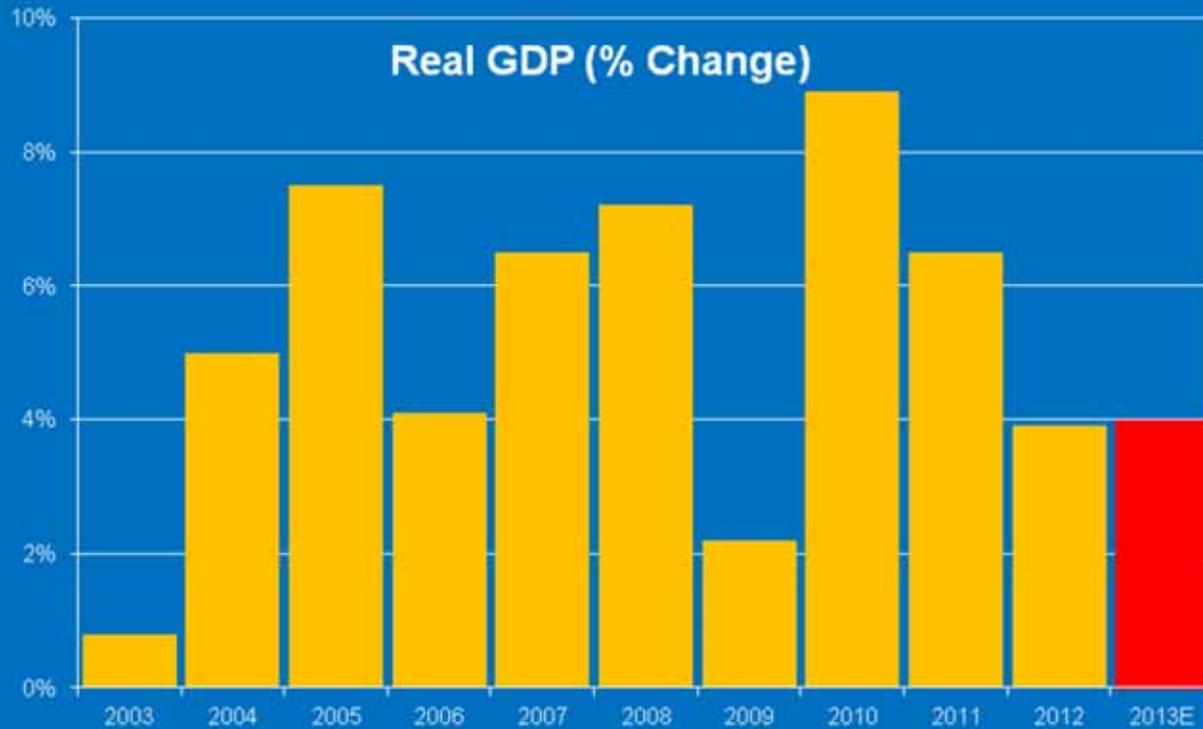


- Population '12 **3.3 Million**
- Total surface area **176,215 km²**
- Human Development Index **51st over 186th**
- GDP 2012 **US\$ 50 Billion**
- GDP p/capita 2012 **US\$ 15,200**
(Upper Income Economy / WB)
- Real Growth Rate '12 **3.9%**
- Real Growth Rate '05 - 12 **5.9%**
- Unemployment Rate **6.3%**
- Rating **Baa3 / BBB- / BBB-**



ECONOMIC PERFORMANCE

The growth of the economy has been remarkable...



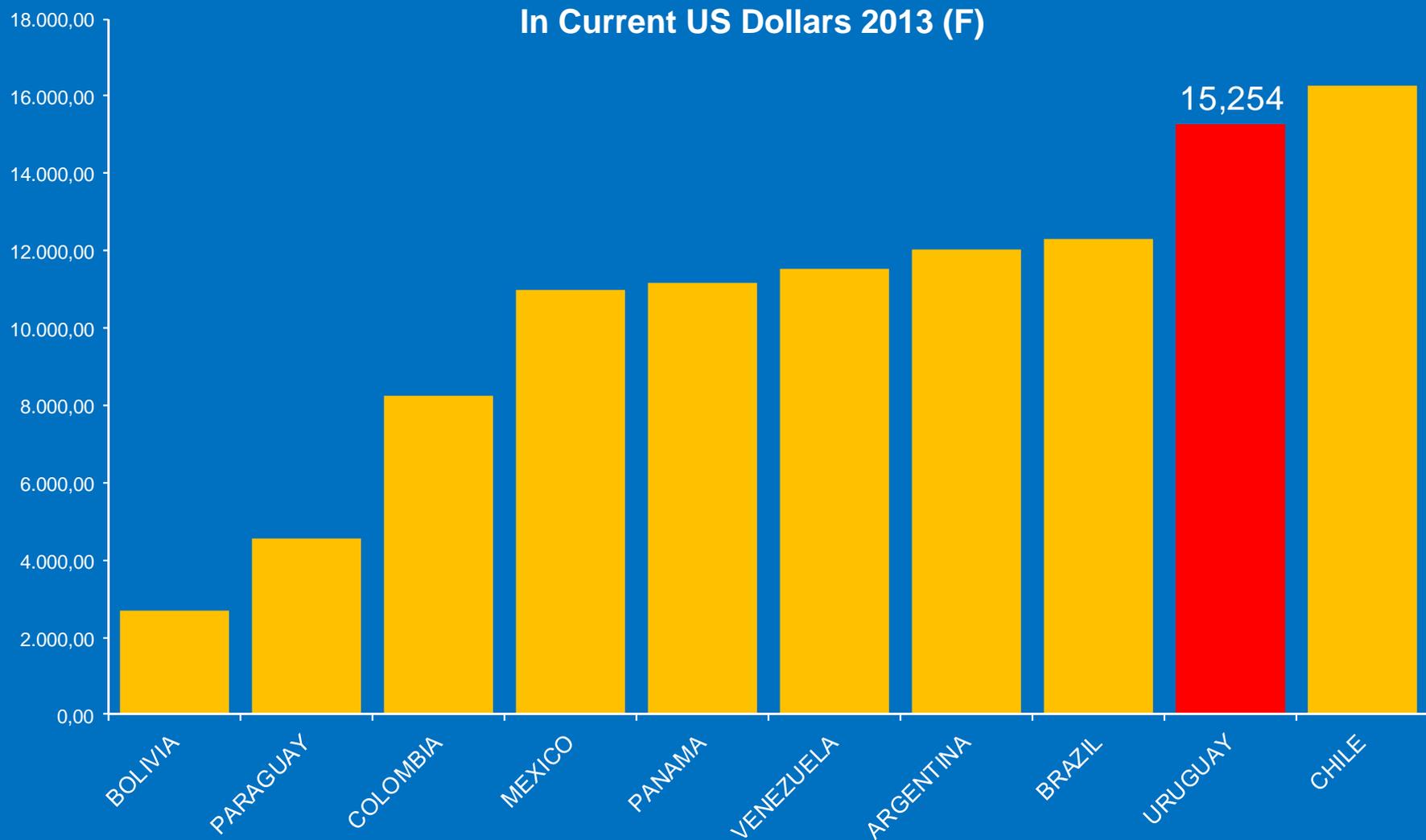
➤ Government estimates a real GDP growth of 4% for 2013.

➤ IMF foresees a real GDP growth of 3.5% for 2013.

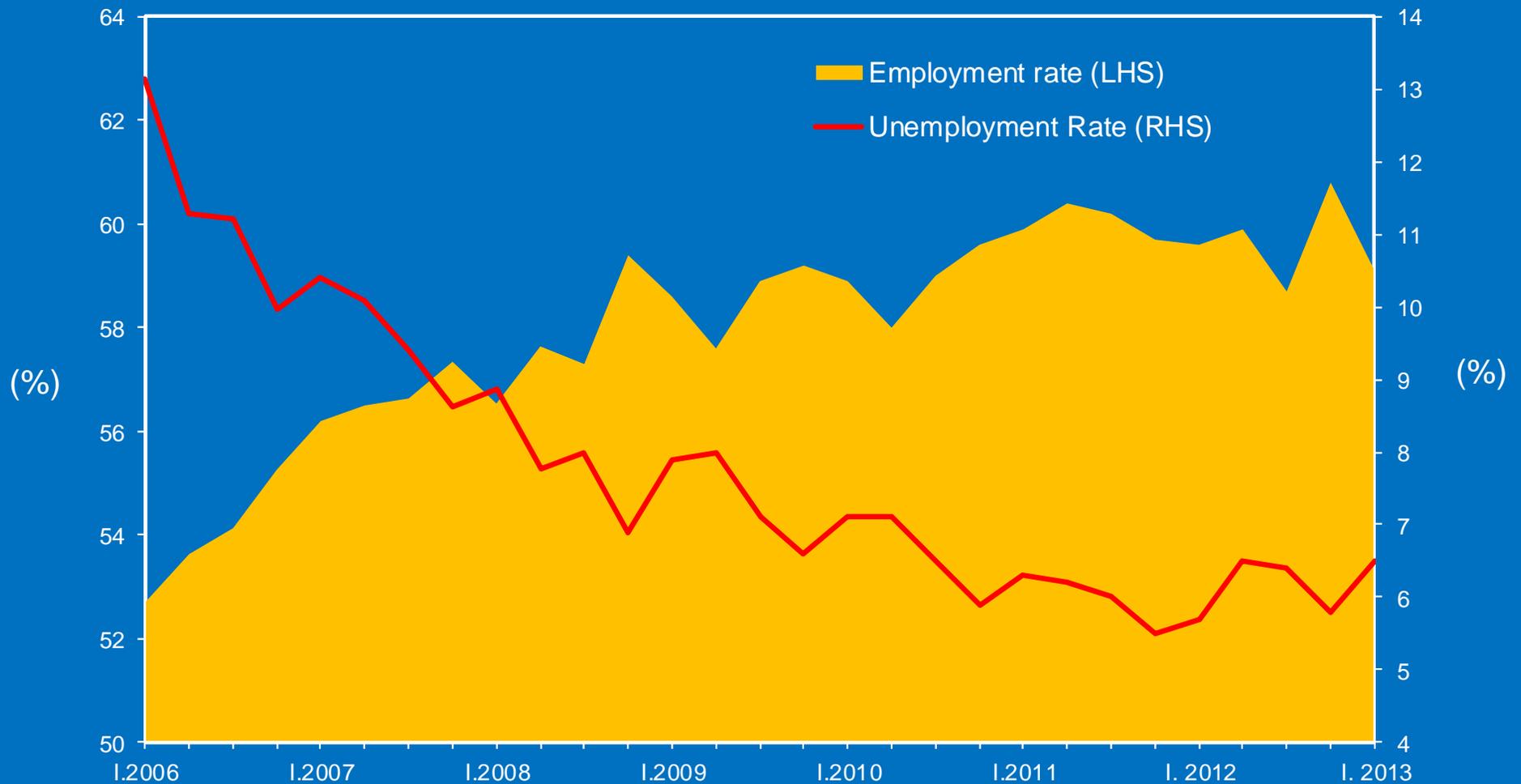
... along with strong productivity gains in last years

	GDP	CAPITAL	LABOR		TOTAL FACTOR PRODUCTIVITY
			Quantity	Quality	
1990-1999	3.3%	0.7%	0.9%	0.3%	1.4%
2000-2004	-1.6%	0.2%	-0.1%	0.2%	-1.9%
2005-2012	5.9%	0.9%	1.8%	0.3%	2.8%

One of the highest GDP per capita in LATAM



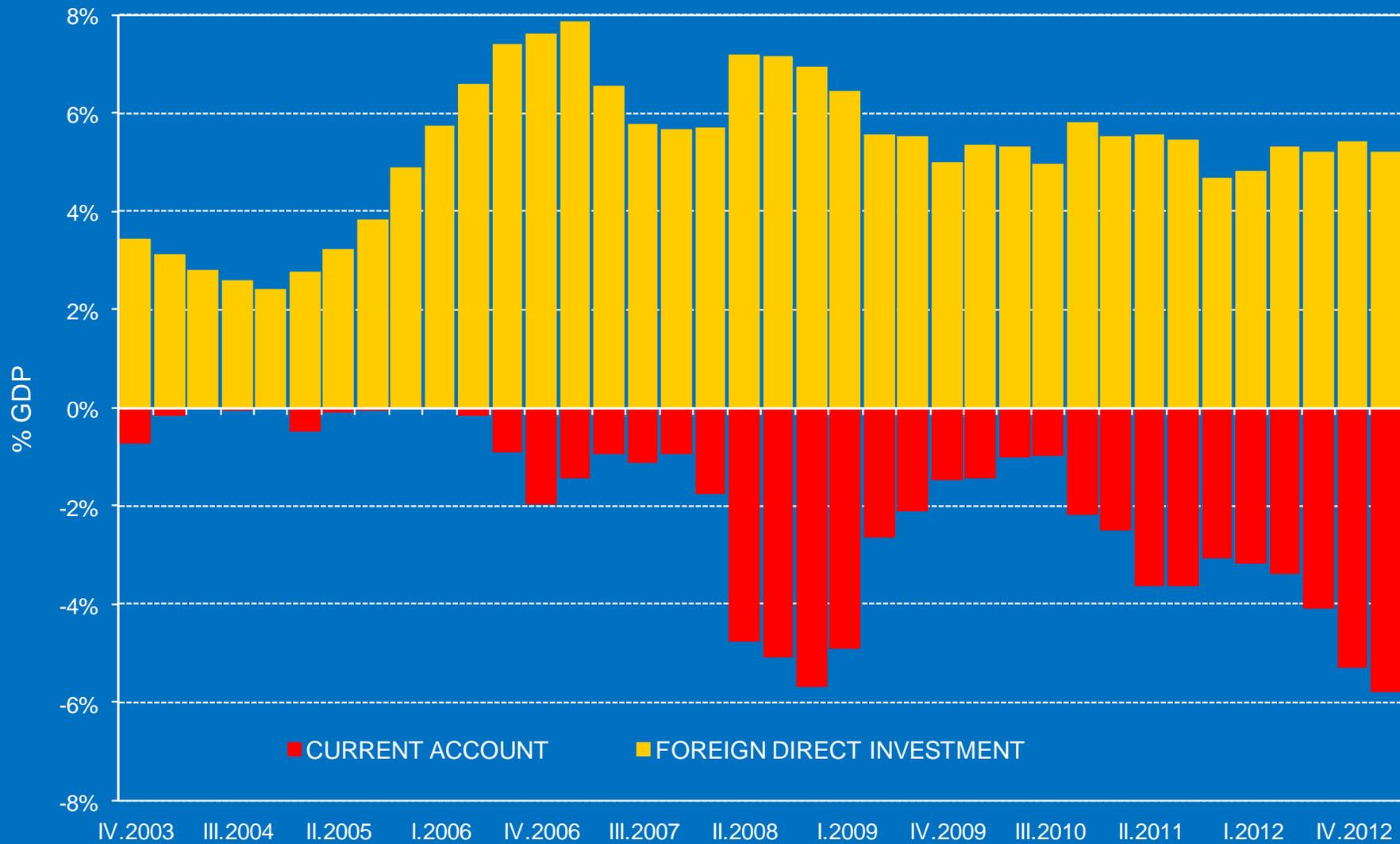
Unemployment rate remains at low levels



Source: National Bureau of Statistics

EXTERNAL SECTOR

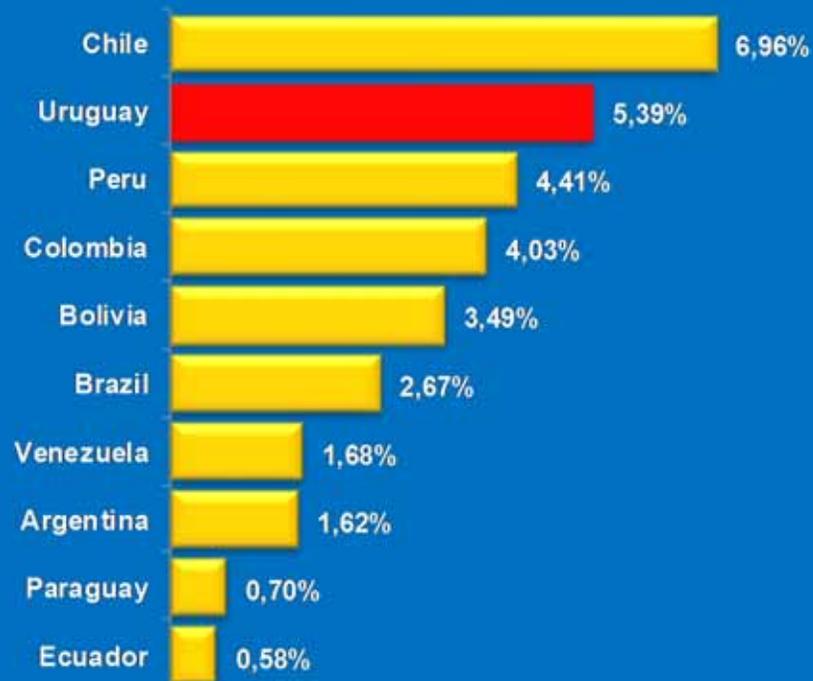
FDI has comfortably covered the current account deficit



Source: Central Bank of Uruguay

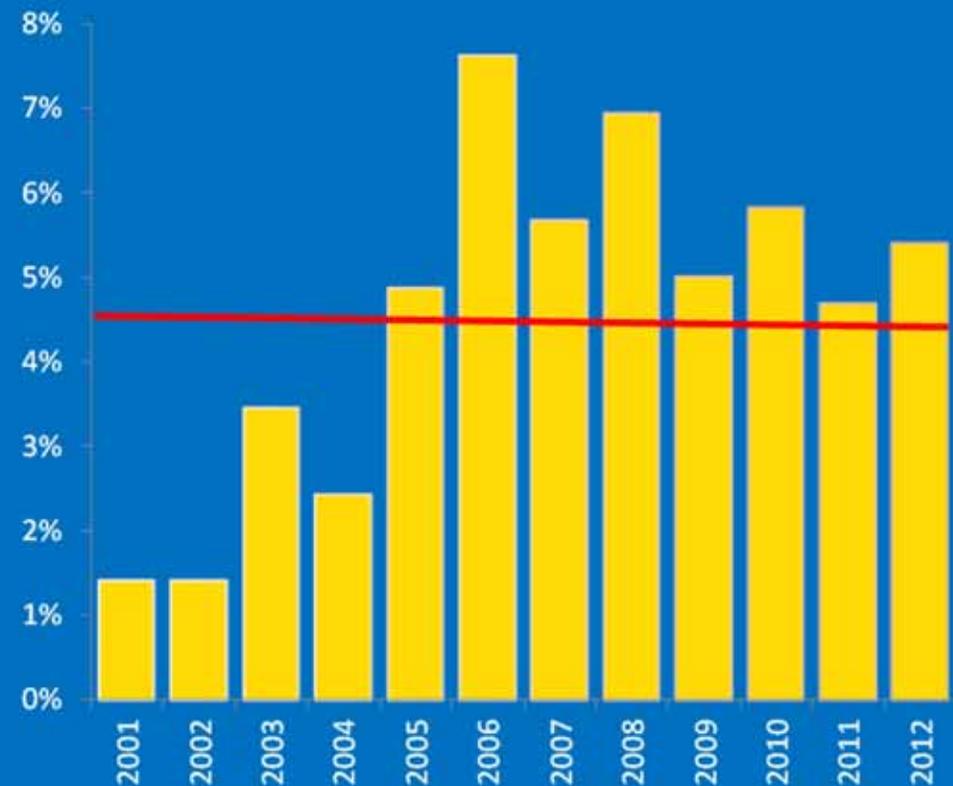
Significant FDI inflows

FDI in South America – 2011 (% of GDP)

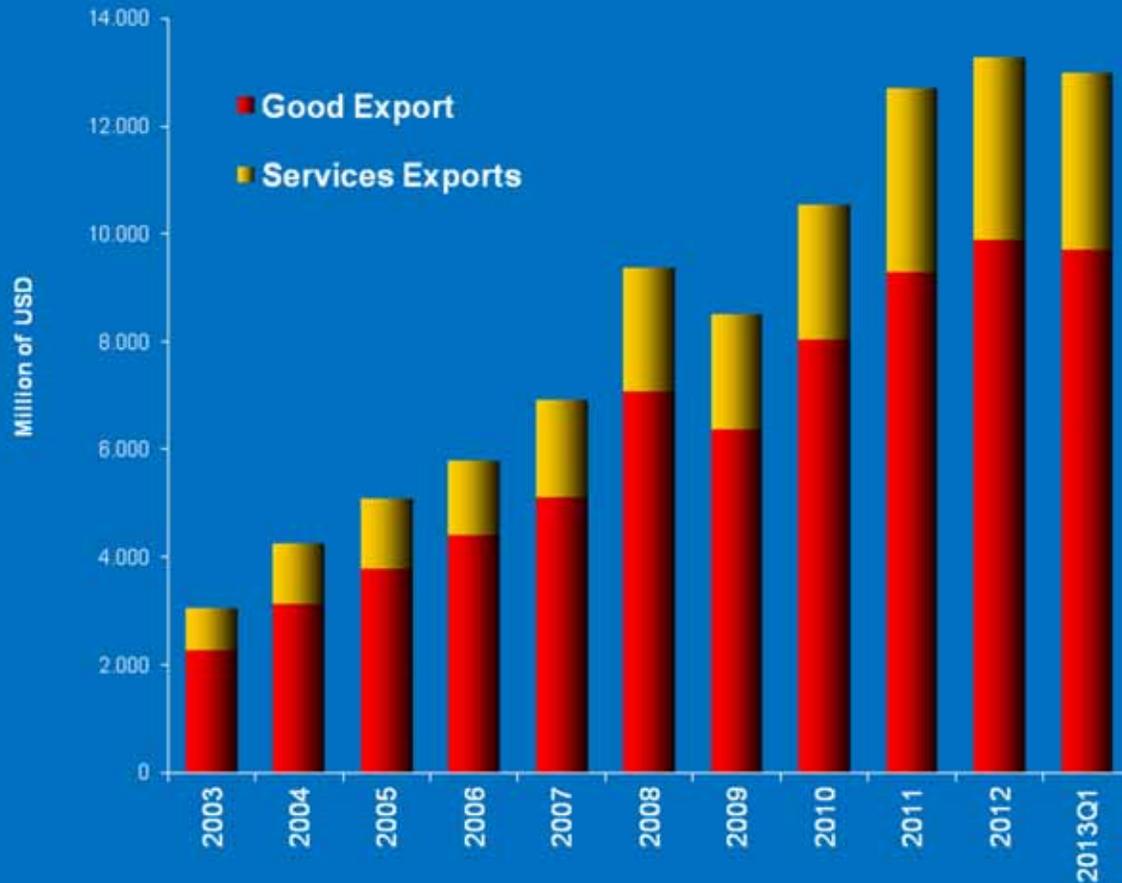


FDI Inflows to Uruguay 2001-2012

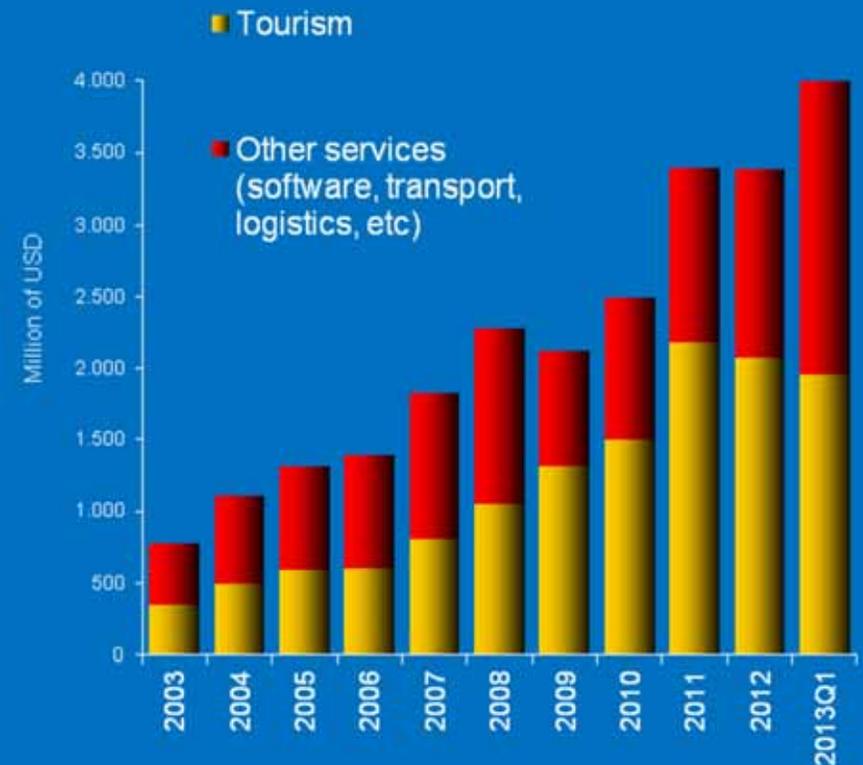
Average of 4.6% of GDP



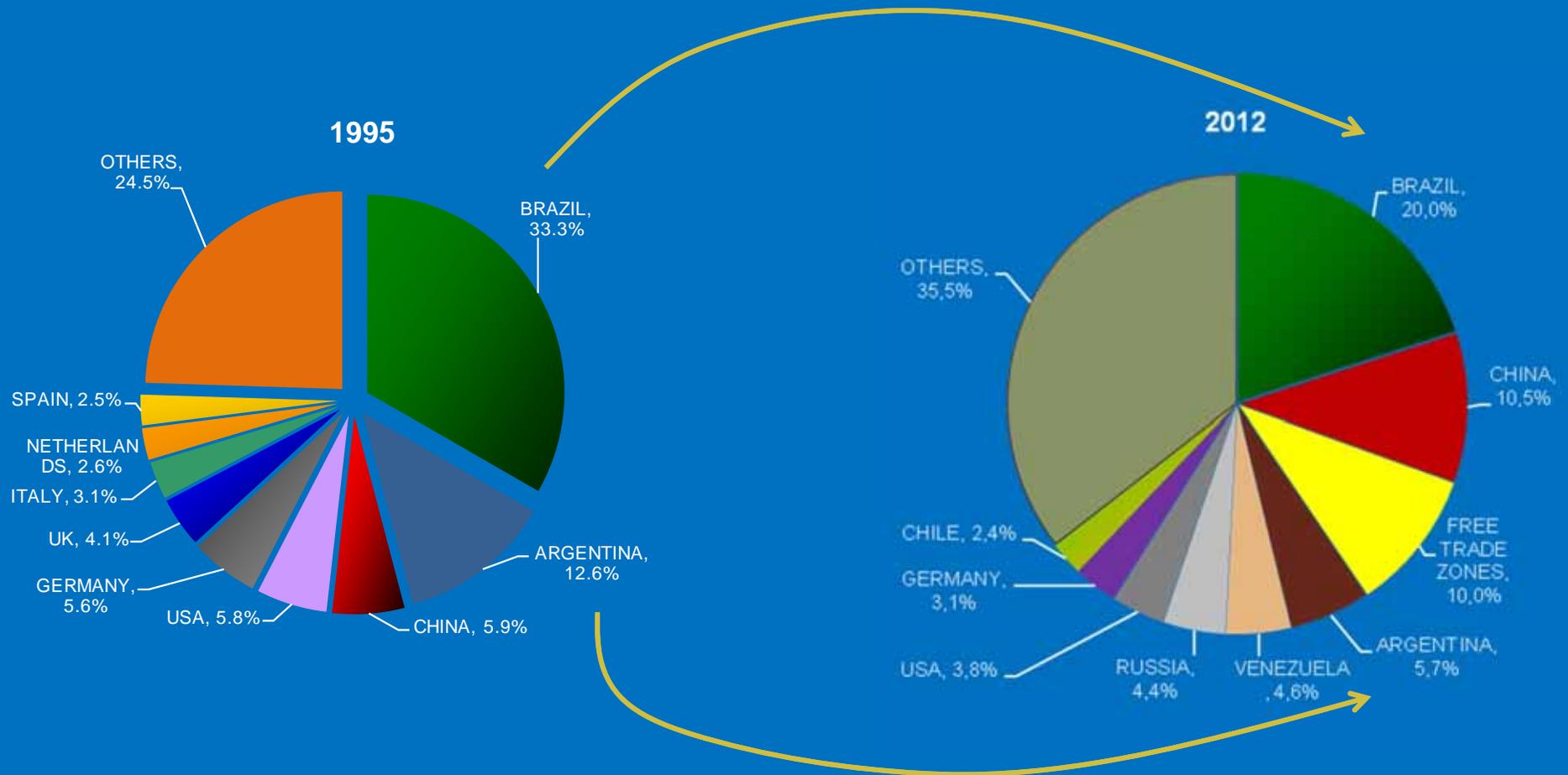
Significant Total Exports Growth...



... and diversified Service Exports

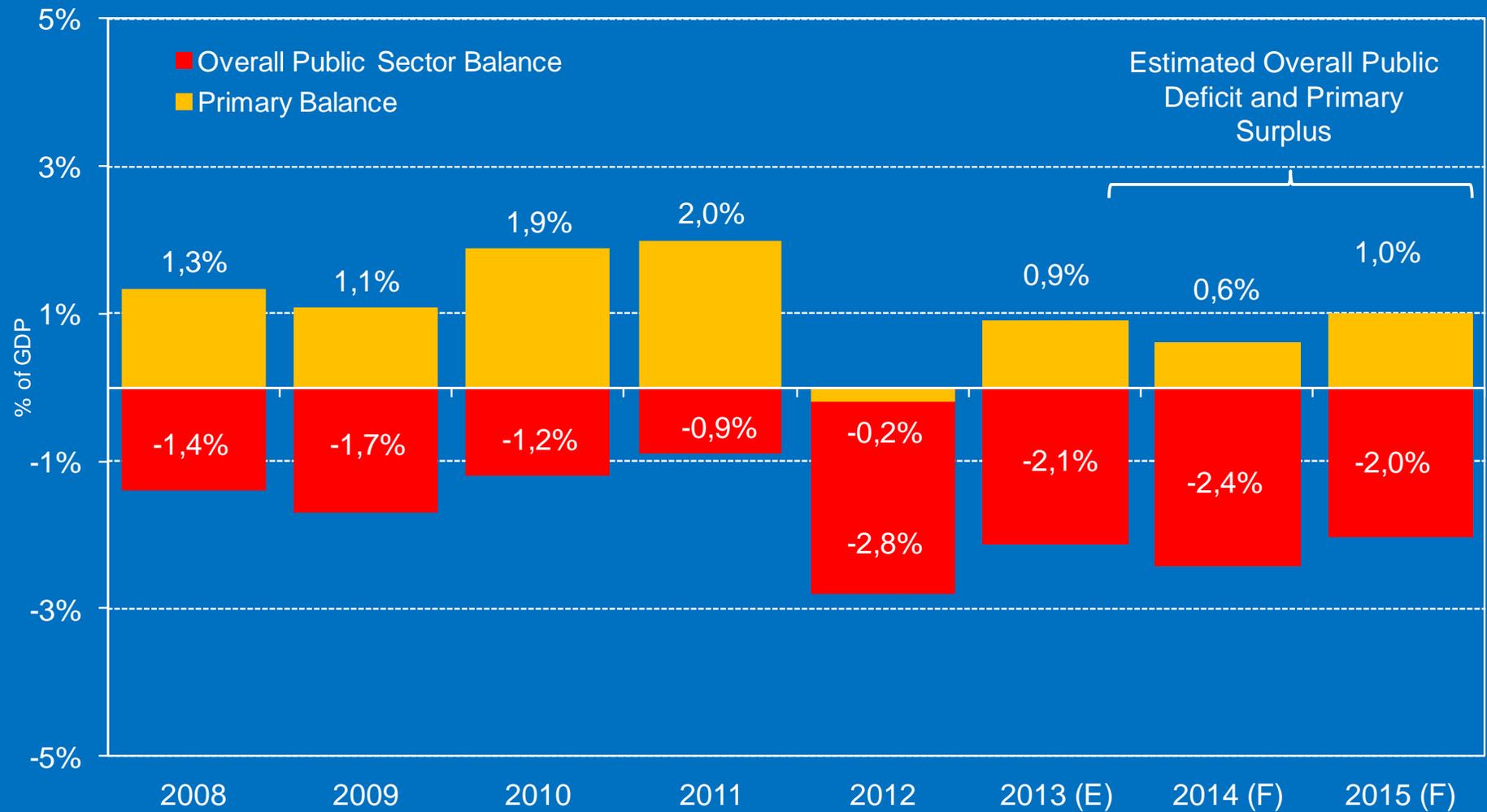


Significant diversification of export markets



FISCAL & MONETARY SECTOR

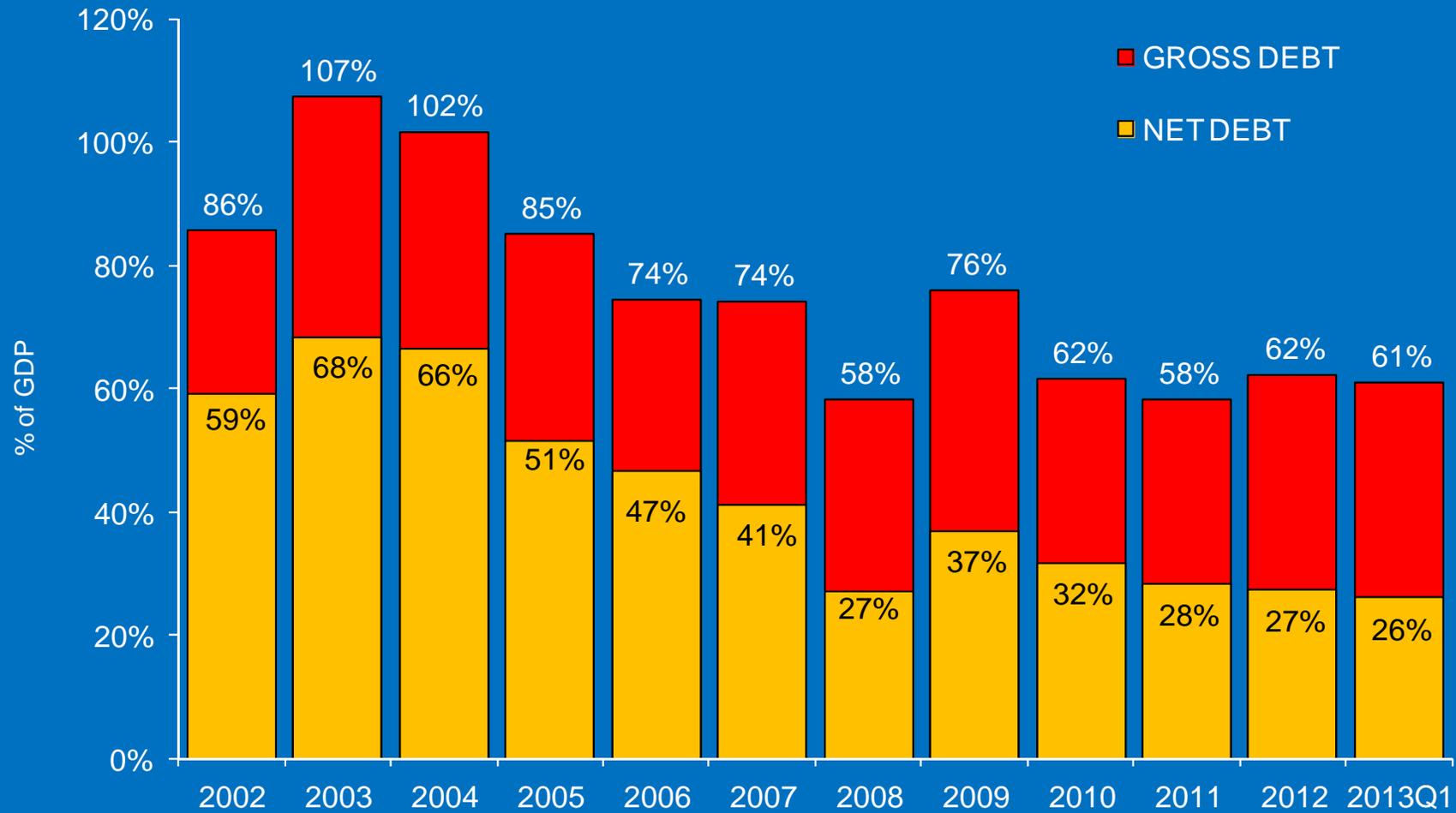
Responsible fiscal policy has helped to consolidate the macroeconomic stability...



Source: Ministry of Economy and Finance

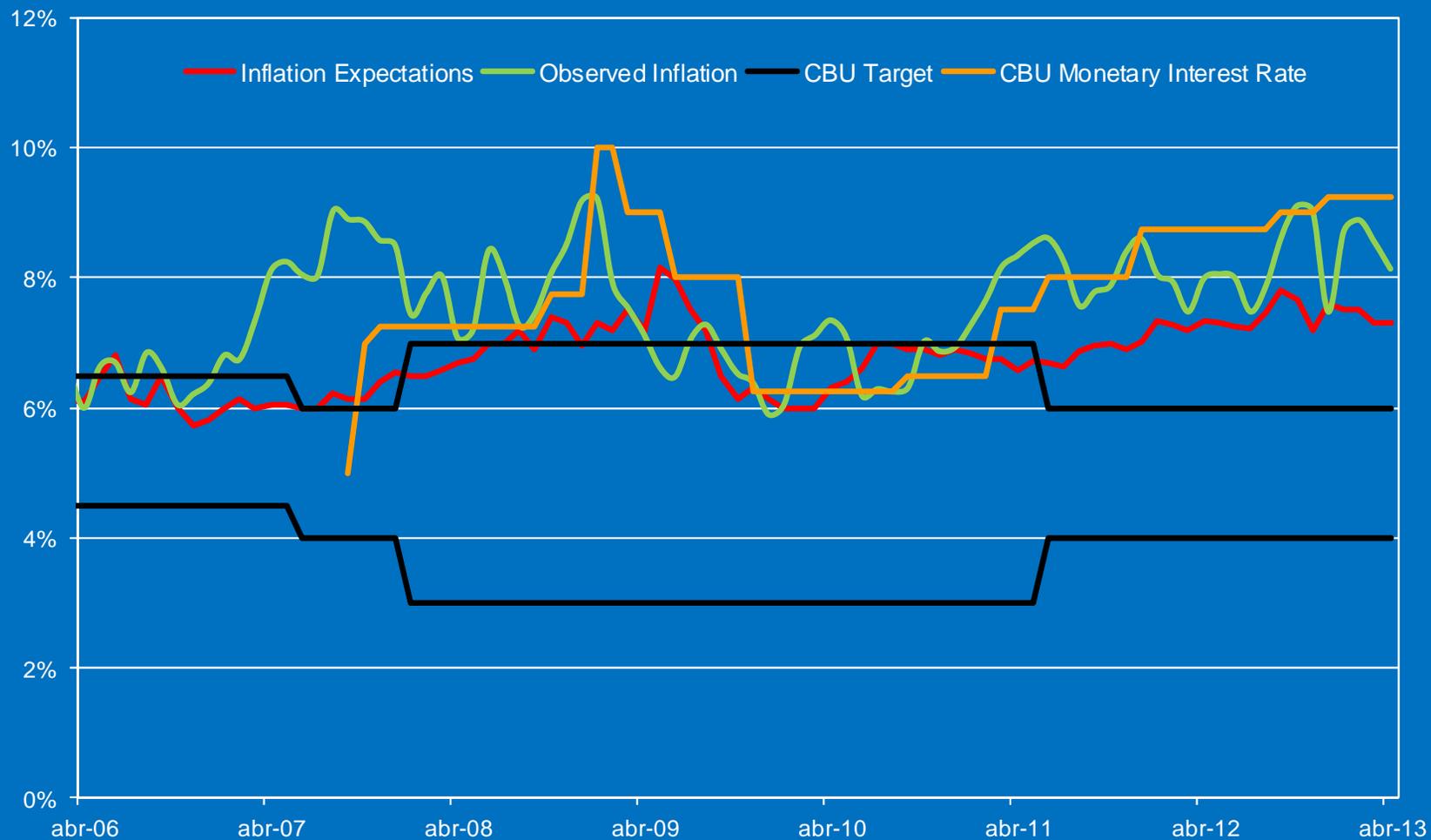
... and reducing global public sector debt (% of GDP)

A responsible fiscal policy has allowed a significant reduction of Debt to GDP ratios



Source: Central Bank of Uruguay

Inflation is the main challenge



Source: Central Bank of Uruguay and National Bureau of Statistics

Sound Banking System

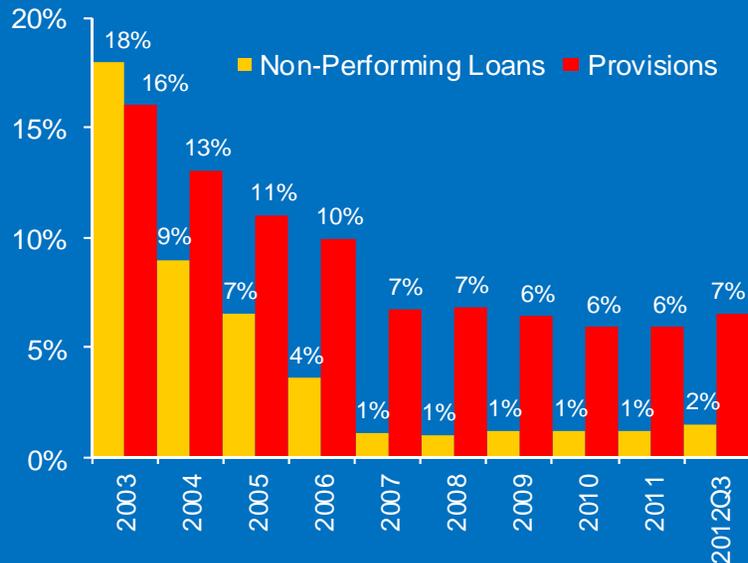
DEPOSITS IN FOREIGN CURRENCY
(USD Million)



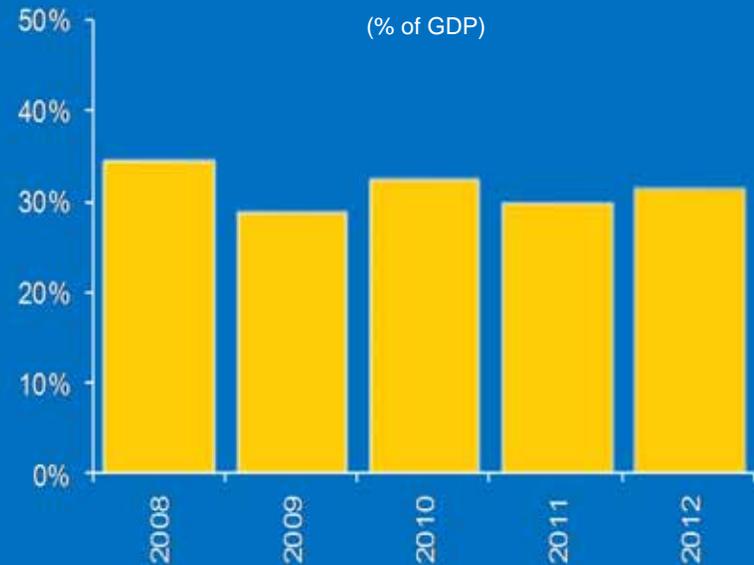
NON RESIDENTS DEPOSITS IN FOREIGN CURRENCY
(% of total Deposits in FC)



CREDIT DELINQUENCY AND PROVISIONS



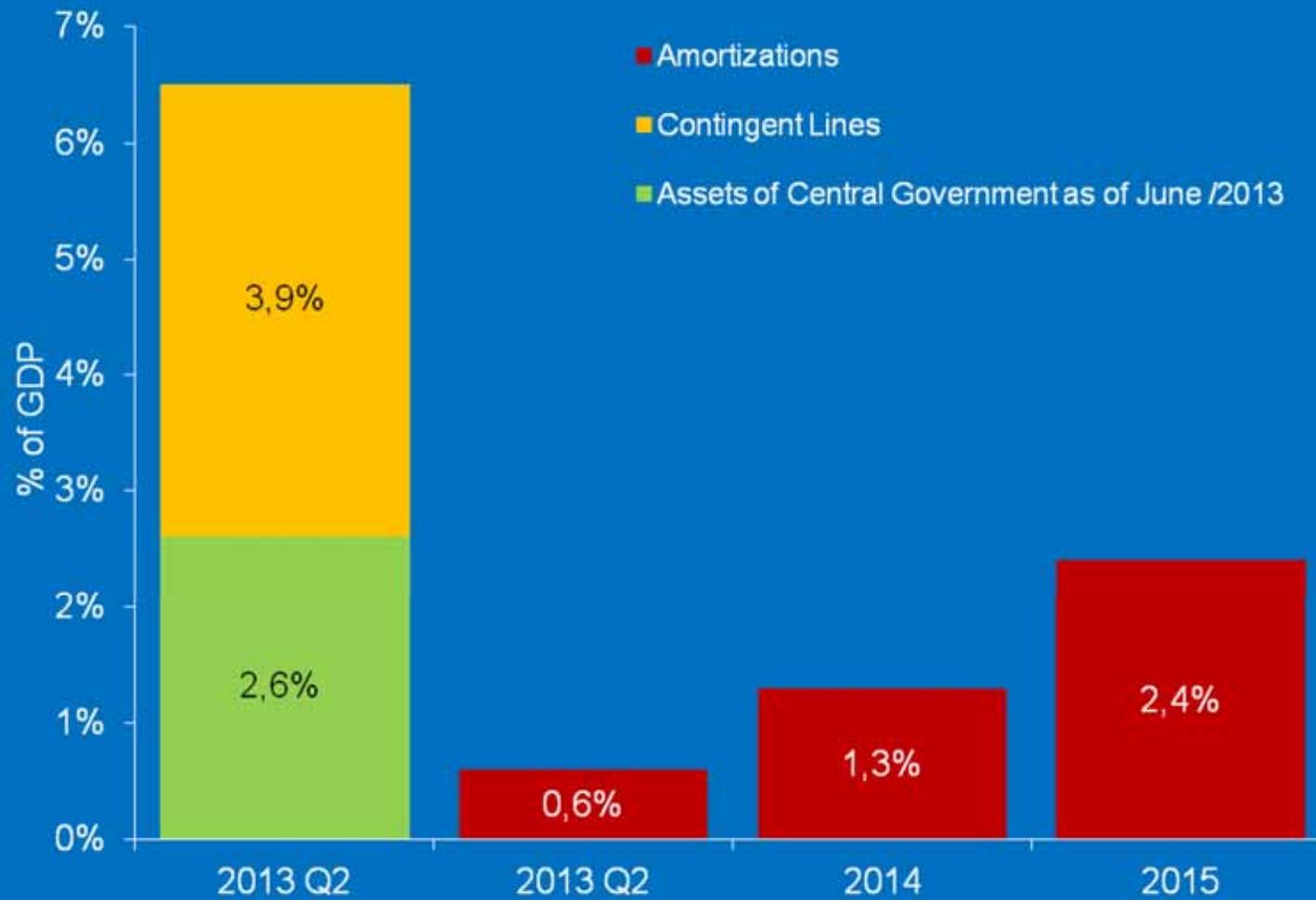
DOMESTIC CREDIT PROVIDED BY BANKING SECTOR
(% of GDP)



Source: Central Bank of Uruguay and World Bank – World Development Indicators

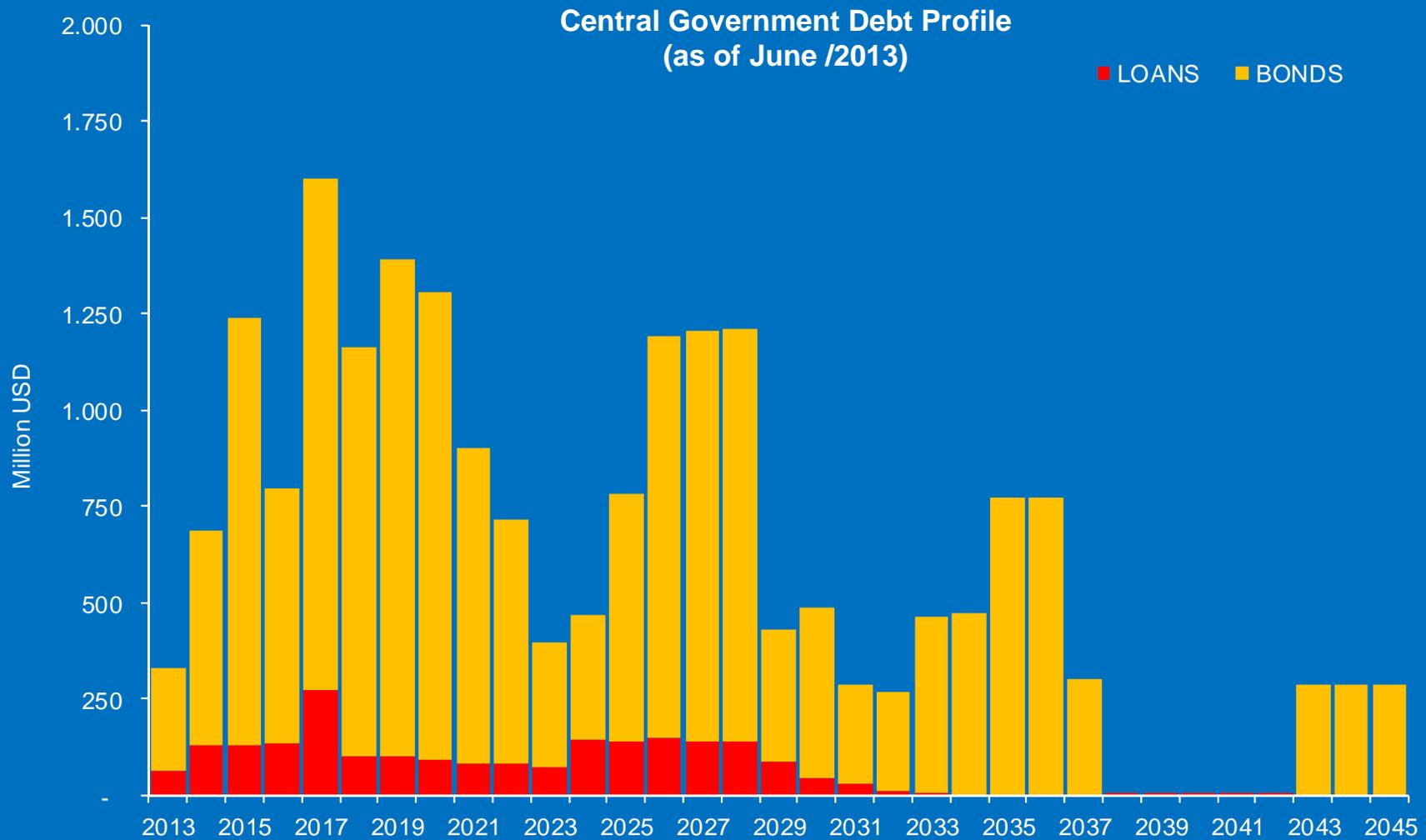
DEBT MANAGEMENT

Low Refinancing Risk



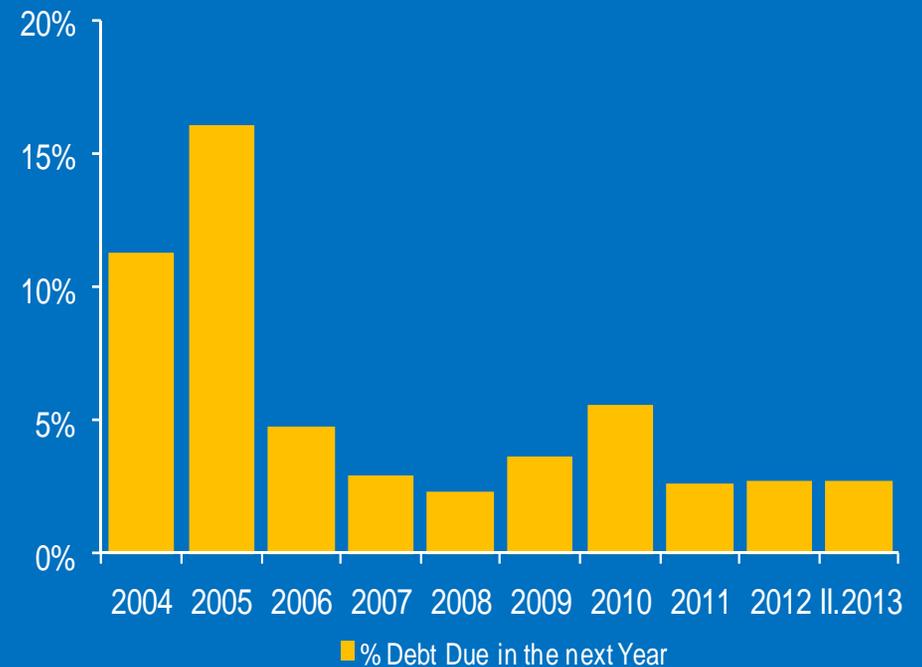
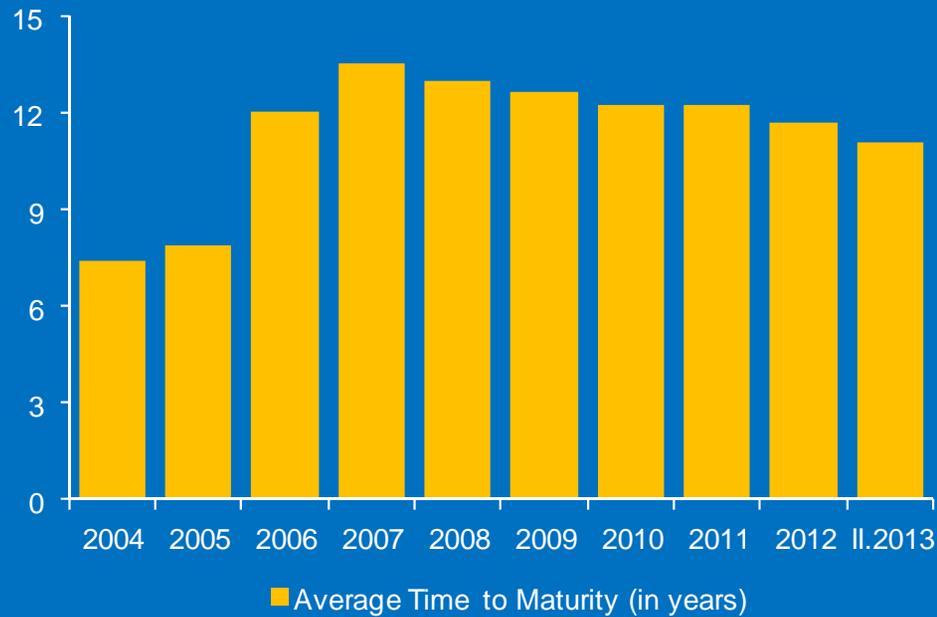
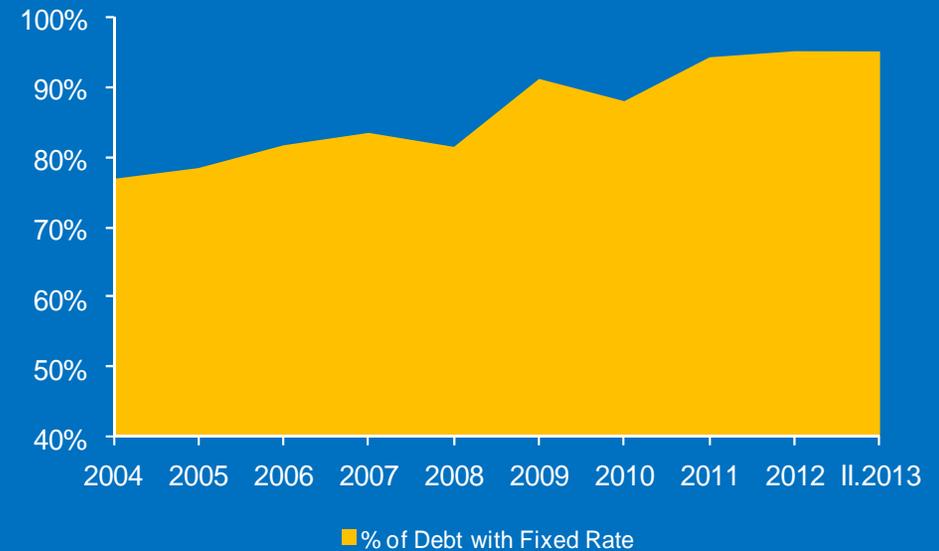
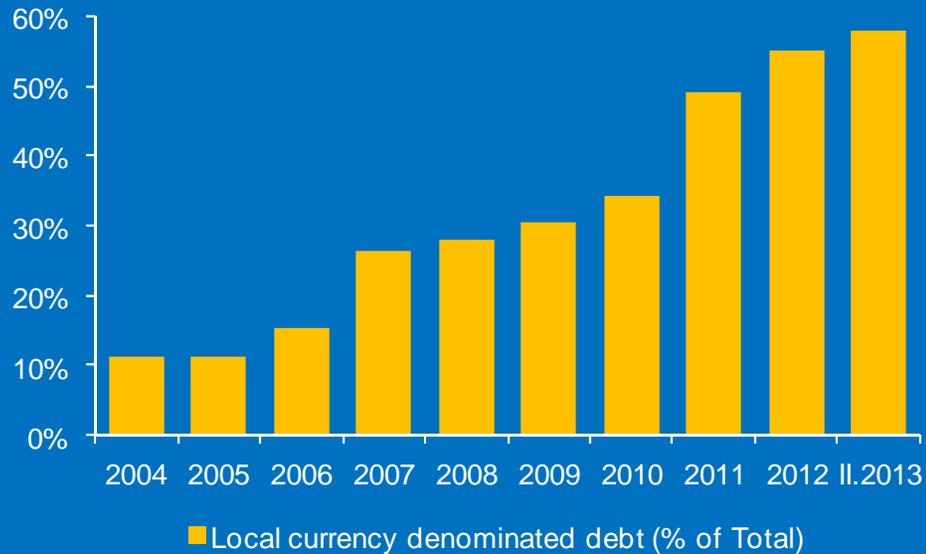
Source: Debt Management Unit, Ministry of Finance

Debt Management has led to a smooth redemption profile



Source: Debt Management Unit, Ministry of Finance.

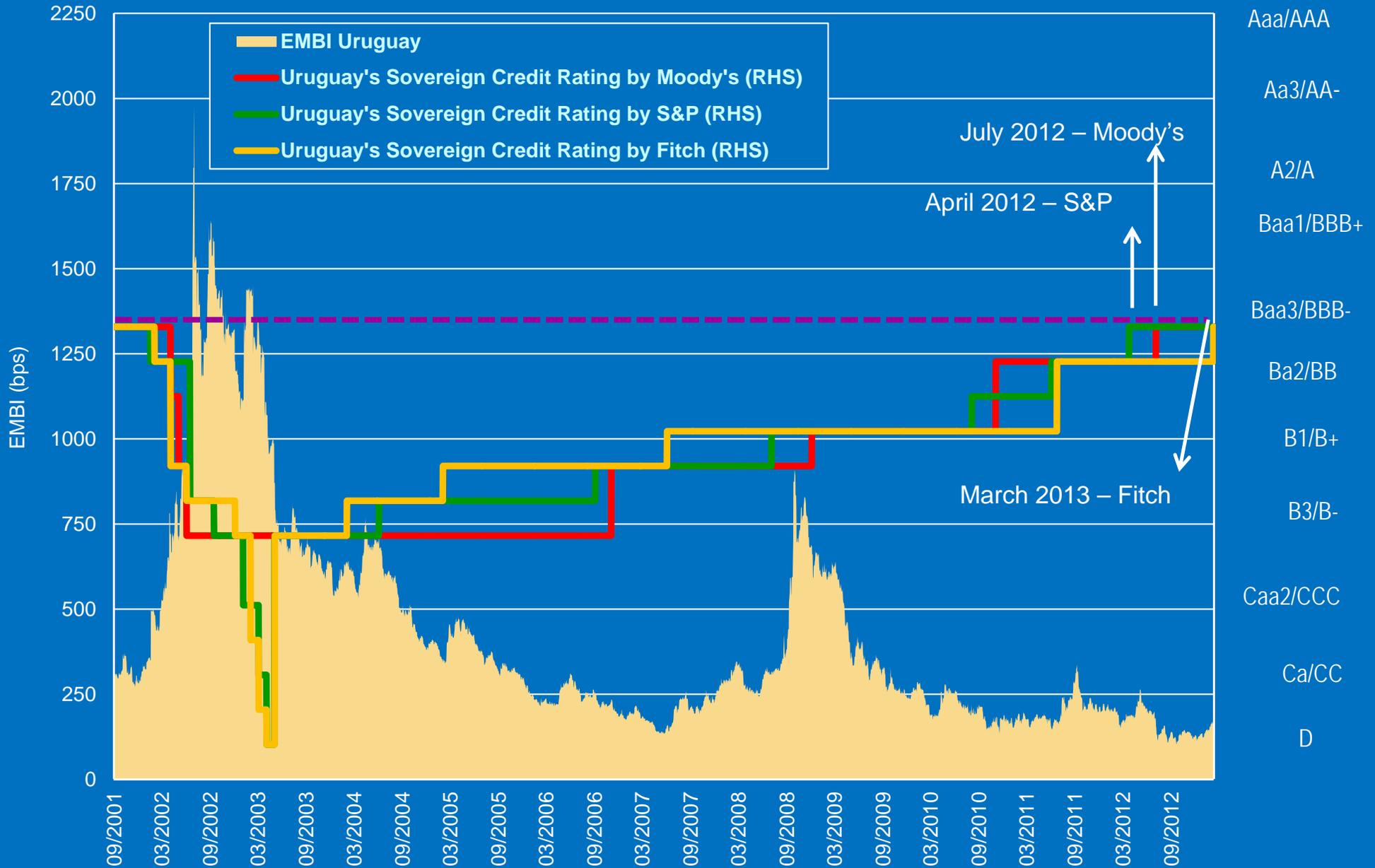
Central Government Debt Profile



Source: Debt Management Unit, Ministry of Finance

Back to Investment Grade in 2012

JP MORGAN EMERGING MARKET BONDS INDEX (EMBI)



Source: Bloomberg, JP Morgan and Rating Agencies

DEBT MANAGEMENT UNIT

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